MANAGED SUPPLIERS

Digitize your Collaboration with your preferred Suppliers

MANAGEDSUPPLIERS.COM

Inefficient vendor management causes firms to lose between 5% to 40% of value on a given deal

(Harvard Business Review)

Customers have 10+ preferred suppliers with significant volume of work across the globe

Every preferred supplier has 10 – 50 ongoing engagements across various domains

Increased complexity in managing versatile documents and unstructured data: Framecontract(s), many SOWs, weekly / monthly presentations with KPIs, improvement lists, CRs, …

This unstructured data makes it difficult to manage a preferred supplier across services / domains / regions

Product Features

SOW CREATION
Collecting requirements together, carrying out internal coordination and reviews and working out the optimal structure of the SOW (e.g. pricing model) in a full transparent and comprehensible manner. You do not need Word - you can collaborate with your colleagues easily to create new SOWs.

SOW NEGOTIATION
The preferred suppliers can change / modify content of the SOW. The customer can evaluate / compare the modifications of preferred suppliers. Based on comparison of the suppliers, customer can decide which preferred supplier shall deliver the services as described in the SOW.

SERVICE MEASUREMENT
All information about performance and other measurements are entered directly into the tool by the supplier. This allows you to keep track of all individual activities, entire SOWs, or the supplier relationship itself.

SERVICE IMPROVEMENT
As soon as room for improvement is identified somewhere, regardless of who, it can be integrated into the tool and further defined. This way, you always stay informed about the details and progress.

SERVICE USAGE & FORECAST
By constantly monitoring planned and delivered performance, you can easily identify deviations using the tools provided and create forecasts to plan budget.

MANAGE CHANGE REQUESTS
Even the best contract may need changes due to external or unforeseen circumstances. Therefore, the tool also allows completely transparent processing of change requests, starting with the initiation by any party, through the joint review process, to the signature and implementation.

managedsuppliers.com

A software that enables you to manage the lifecycle of your preferred suppliers. It allows you to have a complete overview of your supplier delivery and an easy way to add additional services to their scope.
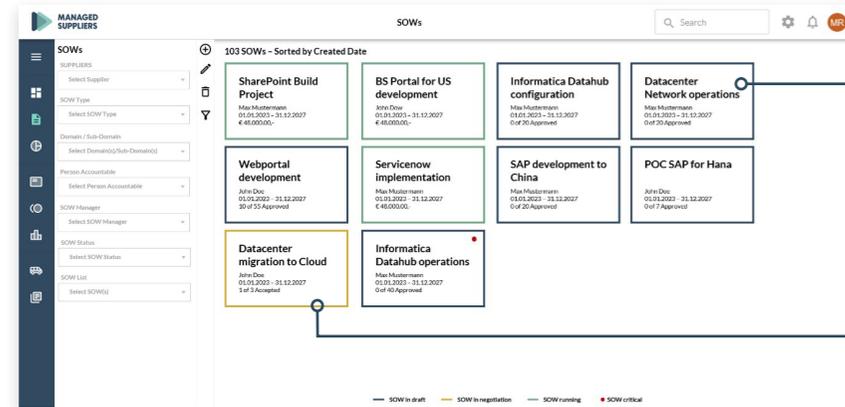

CONTENT VIEW

SOW Name

Every user has easy overview about all relevant SOWs for his ongoing work incl. some key facts. This enables the user to contribute easily to ongoing vendor management activities.

Color indicates SOW status
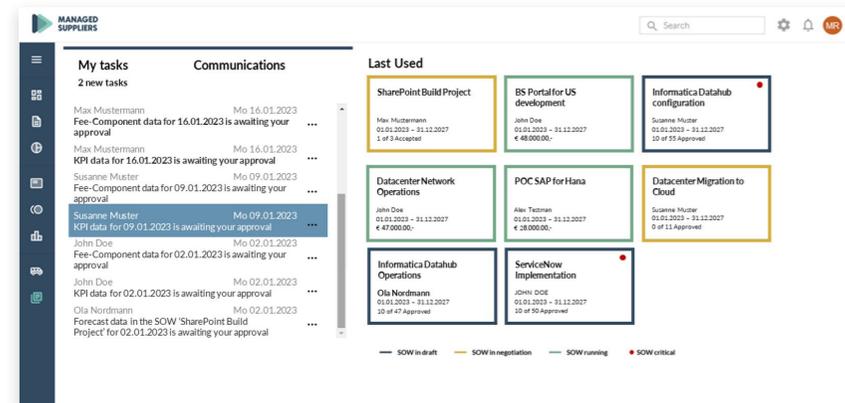
NEWSFEED

The newsfeed gives you an overview of all important ongoing actions of your preferred suppliers. It also indicates when your input/feedback is needed.
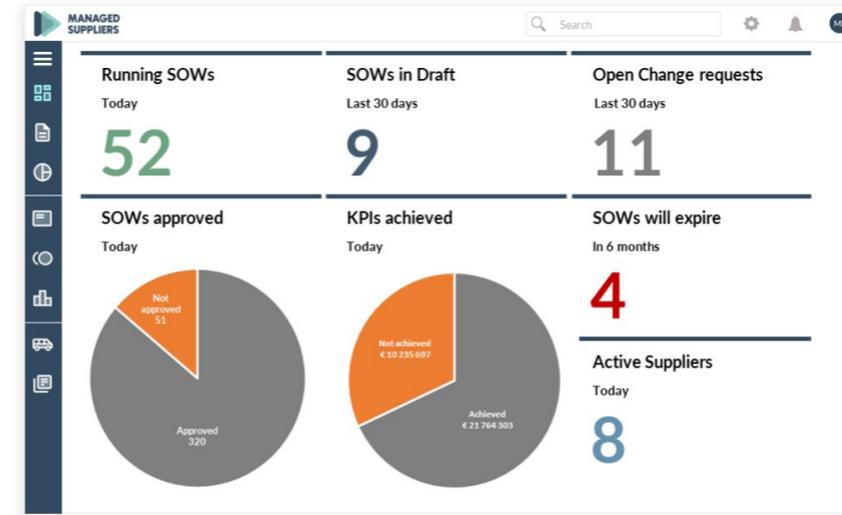
HIGH-LEVEL OVERVIEW

managedsuppliers.com offers a variety of dashboards and overviews to ensure that you are always informed about ongoing actions.

PERFORMANCE OVERSIGHT

There is also a view that quickly and clearly displays the current performance of SOWs.
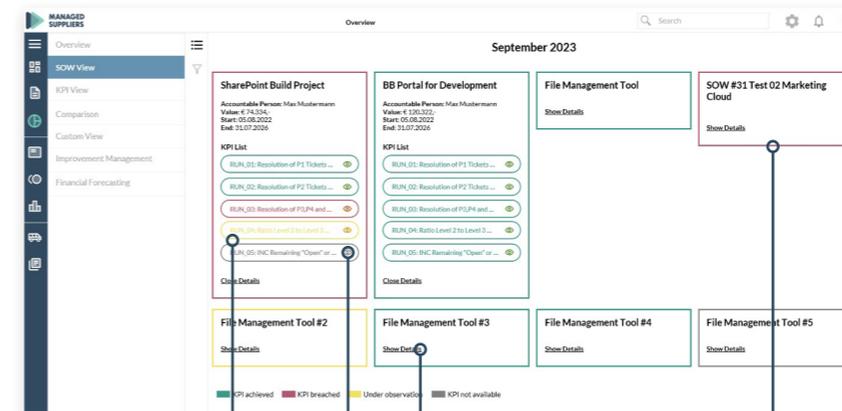
Direct link to open SOW

Color indicates KPI fulfillment

Link to open KPI Details

Active KPIs with fulfillment status
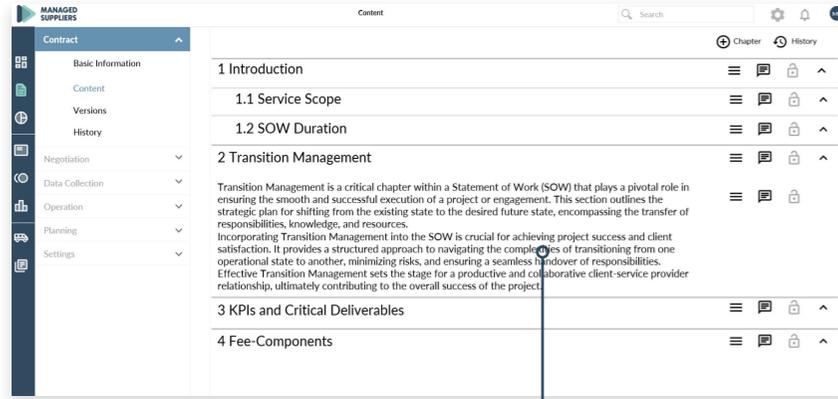
SOW CREATION

A simple user interface allows the documentation of all requirements for the SOW

At any time, there is full transparence which SOWs are currently discussed with preferred suppliers (also in global organizations)

Instead of Word documents, all SOWs are written online to allow easy collaboration between customer and supplier
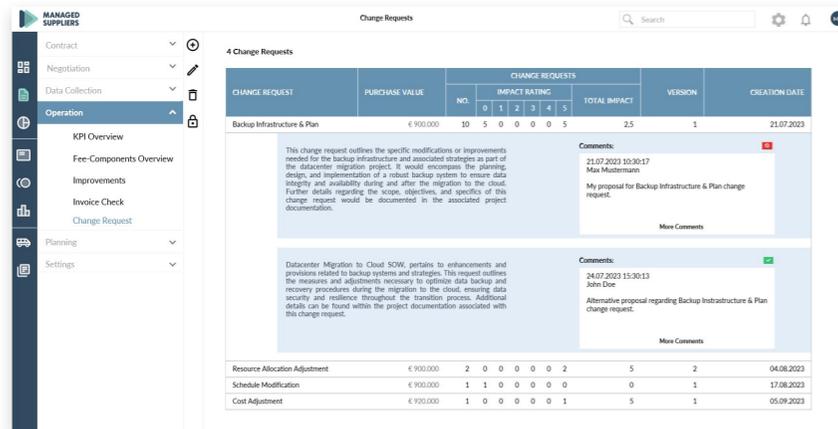
ADD CHANGES

Even agreed requirements are not set in stone. If changes are needed, supplier or customer stakeholders can suggest them or comment on other proposals.
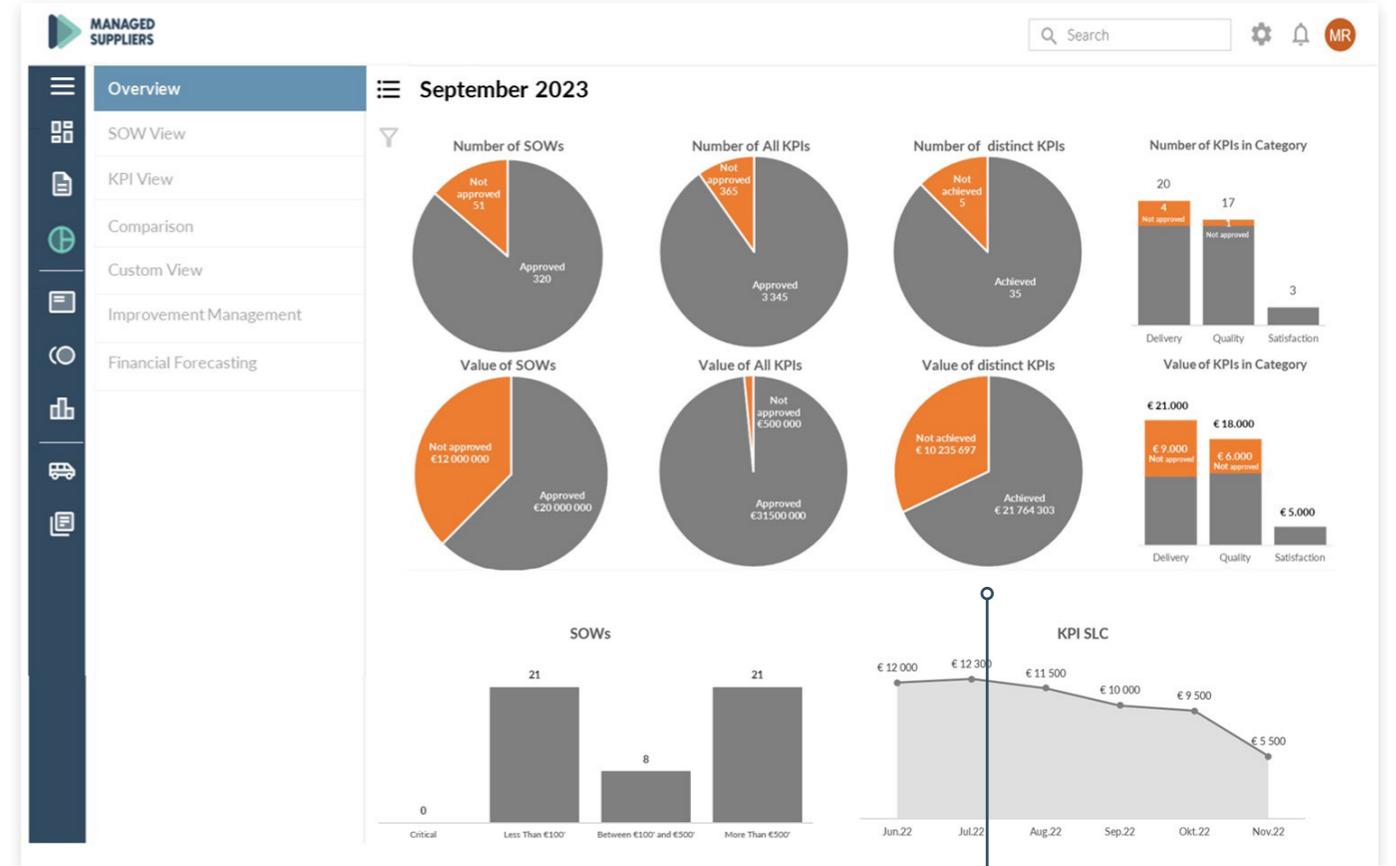
REPORTING

managedsuppliers.com offers various features to search for SOWs / improvements / financial information. All this information is collected and available in one place.

In summary: All operational service / vendor information at one spot to manage your preferred suppliers efficiently and successfully.

Detailed display of all supplier KPIs and their financial impact

BENEFITS

ALL SOWS ARE ACCESSABLE EASILY AT ANY TIME (BASED ON PERMISSIONS)

KPI FULFILMENT FOR ALL SOWS IS TRANSPARENT FOR APPLICATION MANAGERS, SERVICE MANAGERS AND MANAGEMENT

TRACK AND MANAGE PROGRESS OF SUPPLIER IMPROVEMENTS FOR ALL SERVICES / SOWS AT ONE PLACE

CONSUMPTION IS TRACKED PER SOW TO ENSURE TO STAY WITHIN BUDGET

BUDGET FORECAST CAN BE CREATED EASILY PER SUPPLIER AND ENGAGEMENT

DOCUMENT AND APPROVE CHANGE REQUESTS IN THE TOOL TO EXECUTE CONTRACTUAL UPDATES IN SHORT TIME

MANAGED-SUPPLIERS.COM IS THE DIGITAL COLLABORATION PLATFORM FOR YOUR PREFERRED SUPPLIERS

THE PLATFORM ENABLES YOU TO MANAGE THE LIFECYCLE OF YOUR PREFERRED SUPPLIERS

HAVE AN OVERVIEW OF YOUR SUPPLIER DELIVERY AND AN EASY WAY TO ADD ADDITIONAL SERVICES TO THEIR SCOPE

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